ONGC

Stable numbers; downgrade to Add on oil volatility



Oil & Gas

Result Update >

November 11, 2025

CMP (Rs): 251 | TP (Rs): 280

We downgrade ONGC to ADD from Buy, while retaining Sep-27E TP of Rs280 (~7.5x consol target P/E), with value of listed investments now higher. ONGC's Q2FY26 SA EBITDA of Rs166.0bn missed our estimate by 2% albeit on higher forex loss, while PAT of Rs98.5bn beat our estimate by 2% on lower tax rate due to dividend income. Survey and Dry Wells costs were lower at Rs11bn vs Rs13bn estimated. Total crude production rose 0.6% YoY to 5.2mmt (inline), while gas production fell 0.6% YoY to 5.0bcm (1% miss). NWG contributed to 21% of NB gas revenue in H1. KG 98/2 crude production fell to 28kbpd. The mgmt is optimistic about output growth from Q4FY26, backed by green shoots from BP TSP, 98/2 gas ramp up as key facilities get installed, and increased production from Daman. It should see full impact from these assets in FY27 and Daman qualifying as NWG. ONGC also targets Rs50bn opex savings over time started taking initiatives. We lower FY26-28E SA EPS by 9-13% each, building in lower Brent price (USD65/bbl), though partly offset by weaker currency.

Result Highlights

ONGC's SA revenue of Rs330bn was largely in-line. Nominated+NELP block crude production rose 1.1% YoY to 4.88mmt, while JV fell 6% to 0.31mmt. For gas, NB+NELP was flat YoY at 4.92bcm, while JV declined 19% to 0.11bcm. VAP production was flat YoY at 0.63mmt (6% miss). Oil realization in Q2 was in line at USD67.3/bbl, while gas realization was flat QoQ at USD7.6/mmbtu. Total production cost was 5% above our estimate as other expenses were 5% higher at Rs69.1bn, due to forex losses of Rs11.5bn. DD&A declined 2% QoQ to Rs63.7bn, while finance cost was down 1% QoQ at Rs11.1bn. Other income at Rs34.2bn was down 28% YoY (1% miss). OVL's Q2 consol EBITDA rose 131% QoQ to Rs10.8bn, on 41% QoQ uptick in crude realization, while unit opex declined 10% to USD8.5/boe. OVL's crude/gas production fell 6%/14% YoY and 2%/13% QoQ in Q2. Despite the unplanned plant shutdown (utilization at 78%), OPaL reported positive EBITDA of Rs2.1bn vs Rs70mn loss QoQ and Rs254mn profit YoY, while net loss reduced to Rs4,6bn. ONGC's Board declared an interim dividend of Rs6.0.

Management KTAs

KG-98/2 gas output should reach 10mmscmd peak by Jul-26, while that at Daman should hit 5mmscmd in FY27. FY26 oil/gas production guidance is lowered to 19.8mmt/20bcm. DSF should come by Q4FY27, with full impact of the ~4mmscmd output by FY28. A major technical part of the BP TSP is under works, and full-fledged effect would be seen starting Jan-27. NWG share was ~13% in Q2, though should reach 30-35% in 3-4Y due to Daman and DSF. Opex savings are through shifting logistics to Pipavav, chopper operations from Surat, using bigger vessels, etc. OPaL's EBITDA should remain positive in H2FY26.

We value ONGC on DCF-based SOTP, comprising SA (incl KG98/2) and OPaL. Investments are valued at our TP/CMP, with 30% holdco discount. Key risks: adverse oil-gas prices, policy issues, local tensions, cost overruns, outages, OFS, and dry holes.

| ONGC: Financial Sn | apshot (Sta | andalone) | | | |
|---------------------------|-------------|--------------|--------------------|--------------|-------------|
| Y/E March (Rs mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
| Revenue | 1,384,021 | 1,378,463 | 1,304,283 | 1,316,148 | 1,341,373 |
| EBITDA | 697,764 | 680,420 | 649,795 | 632,578 | 640,436 |
| Adj. PAT | 427,571 | 377,467 | 326,066 | 316,254 | 321,068 |
| Adj. EPS (Rs) | 34.0 | 30.0 | 25.9 | 25.1 | 25.5 |
| EBITDA margin (%) | 50.4 | 49.4 | 49.8 | 48.1 | 47.7 |
| EBITDA growth (%) | (8.8) | (2.5) | (4.5) | (2.6) | 1.2 |
| Adj. EPS growth (%) | (11.5) | (11.7) | (13.6) | (3.0) | 1.5 |
| RoE (%) | 14.3 | 11.4 | 10.0 | 9.2 | 8.9 |
| RoIC (%) | 32.3 | 23.5 | 19.5 | 19.3 | 20.6 |
| P/E (x) | 7.8 | 8.9 | 9.7 | 10.0 | 9.9 |
| EV/EBITDA (x) | 4.6 | This report | 4.8 | for Toom 4.6 | hito Margue |
| P/B (x) | 1.0 | i nis report | is intended 0.9 | 0.9 | nite Marque |
| FCFF yield (%) | 8.6 | 9.4 | 11.2 | 11.4 | 12.6 |

Source: Company, Emkay Research

| Target Price - 12M | Sep-26 |
|-----------------------|--------|
| Change in TP (%) | _ |
| Current Reco. | ADD |
| Previous Reco. | BUY |
| Upside/(Downside) (%) | 11.6 |

| Stock Data | ONGC IN |
|-------------------------|------------|
| 52-week High (Rs) | 274 |
| 52-week Low (Rs) | 205 |
| Shares outstanding (mn) | 12,580.3 |
| Market-cap (Rs bn) | 3,163 |
| Market-cap (USD mn) | 35,657 |
| Net-debt, FY26E (Rs mn) | (14,508.2) |
| ADTV-3M (mn shares) | 11 |
| ADTV-3M (Rs mn) | 2,196.6 |
| ADTV-3M (USD mn) | 24.8 |
| Free float (%) | 31.0 |
| Nifty-50 | 25,574.3 |
| INR/USD | 88.7 |
| Shareholding,Sep-25 | |
| Promoters (%) | 58.9 |
| FPIs/MFs (%) | 7.0/20.0 |

| Price Performance | | | | | | | |
|-------------------|-----|-----|-------|--|--|--|--|
| (%) | 1M | 3M | 12M | | | | |
| Absolute | 2.1 | 7.7 | (4.2) | | | | |
| Rel. to Nifty | 0.9 | 2.6 | (9.6) | | | | |



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Exhibit 1: Actual vs Estimates (Q2FY26)

| (Rs mn) | Actual | Estimates (Emkay) | Consensus Estimates (Bloomberg) | Variation (| | Comments |
|---------------------|---------|----------------------|---------------------------------------|-------------|-----------|------------------------------------|
| | | | | Emkay | Consensus | |
| Total Revenue | 330,306 | 331,901 | 323,907 | 0% | 2% | |
| Adjusted EBITDA | 165,994 | 169,041 | 183,018 | -2% | -9% | Higher forex losses in expenditure |
| EBITDA Margin | 50.3% | 50.9% | 56.5% | -68bps | -625bps | |
| Adjusted Net Profit | 98,480 | 96,204 | 97,802 | 2% | 1% | Lower ETR due to dividend income |

Source: Company, Emkay Research

| (Rs mn) | Q2FY25 | Q3FY25 | Q4FY25 | Q1FY26 | Q2FY26 | YoY | QoQ | H1FY25 | H1FY26 | YoY |
|------------------------------------|---------|---------|---------|---------|---------|------|------|---------|---------|------|
| Revenue | 338,809 | 337,168 | 349,822 | 320,029 | 330,306 | -3% | 3% | 691,473 | 650,335 | -6% |
| COGS+OPEX | 77,993 | 80,303 | 92,375 | 72,725 | 88,632 | 14% | 22% | 145,480 | 161,357 | 11% |
| | | | | | | | | • | | |
| Statutory Levies | 78,295 | 66,296 | 67,369 | 60,733 | 64,698 | -17% | 7% | 176,015 | 125,431 | -29% |
| Survey+Dry Wells costs | 12,114 | 19,251 | 50,465 | 14,718 | 10,981 | -9% | -25% | 28,541 | 25,700 | -10% |
| EBITDA | 170,407 | 171,317 | 139,614 | 171,853 | 165,994 | -3% | -3% | 341,437 | 337,846 | -1% |
| DD&A | 55,979 | 67,788 | 60,785 | 65,306 | 63,686 | 14% | -2% | 114,952 | 128,992 | 12% |
| EBIT | 114,428 | 103,530 | 78,828 | 106,547 | 102,307 | -11% | -4% | 226,485 | 208,854 | -8% |
| Finance Charges | 11,567 | 10,750 | 11,901 | 11,209 | 11,098 | -4% | -1% | 23,389 | 22,307 | -5% |
| Other Income | 47,499 | 17,222 | 20,747 | 12,105 | 34,238 | -28% | 183% | 66,825 | 46,343 | -31% |
| Exceptional Items | 0 | 0 | 0 | 0 | 0 | | | 0 | 0 | |
| PBT | 150,360 | 110,003 | 87,674 | 107,443 | 125,447 | -17% | 17% | 269,921 | 232,890 | -14% |
| Total Tax | 30,520 | 27,603 | 23,192 | 27,201 | 26,967 | -12% | -1% | 60,700 | 54,168 | |
| PAT | 119,840 | 82,399 | 64,483 | 80,242 | 98,480 | -18% | 23% | 209,221 | 178,722 | -15% |
| Adjusted PAT | 119,840 | 82,399 | 64,483 | 80,242 | 98,480 | -18% | 23% | 209,221 | 178,722 | -15% |
| Adjusted EPS (Rs) | 9.5 | 6.5 | 5.1 | 6.4 | 7.8 | -18% | 23% | 16.6 | 14.2 | -15% |
| Crude Production (mmt) | 5.2 | 5.2 | 5.3 | 5.2 | 5.2 | 1% | -1% | 10.4 | 10.4 | 0% |
| Gas Production (bcm) | 5.1 | 5.1 | 5.0 | 5.0 | 5.0 | -1% | 1% | 10.1 | 10.0 | -1% |
| VAP Production (mmt) | 0.6 | 0.7 | 0.7 | 0.6 | 0.6 | 0% | -1% | 1.3 | 1.3 | 0% |
| NB Gross Oil Realization (USD/bbl) | 78.3 | 72.6 | 73.7 | 66.1 | 67.3 | -14% | 2% | 80.7 | 66.7 | -17% |
| NB Net Oil Realization (USD/bbl) | 78.3 | 72.6 | 73.7 | 66.1 | 67.3 | -14% | 2% | 80.7 | 66.7 | -17% |
| NB Gas Realization (Rs/scm) | 21.0 | 21.9 | 22.7 | 23.2 | 23.6 | 12% | 2% | 20.4 | 23.4 | 15% |

Source: Company, Emkay Research; Note: Adjusted PAT may not fully match that in the annual tables due to a different adjustment method in the Emkay detailed annual model

Exhibit 3: Quarterly Summary - OVL (Consolidated)

| (Rs mn) | Q2FY25 | Q3FY25 | Q4FY25 | Q1FY26 | Q2FY26 | YoY | QoQ | H1FY25 | H1FY26 | YoY |
|-----------------------------|--------|--------|--------|--------|--------|------|---------|--------|--------|------|
| Revenue | 25,130 | 21,120 | 63,050 | 18,400 | 22,890 | -9% | 24% | 52,950 | 41,290 | -22% |
| COGS+OPEX | 10,220 | 11,400 | 48,110 | 13,700 | 12,060 | 18% | -12% | 18,960 | 25,760 | 36% |
| Statutory Levies | 1,430 | 1,870 | 50 | 40 | 70 | -95% | 75% | 2,940 | 110 | -96% |
| EBITDA | 13,480 | 7,850 | 14,890 | 4,660 | 10,760 | -20% | 131% | 31,050 | 15,420 | -50% |
| DD&A | 3,720 | 4,930 | 5,910 | 4,670 | 4,980 | 34% | 7% | 7,390 | 9,650 | 31% |
| EBIT | 9,760 | 2,920 | 8,980 | -10 | 5,780 | -41% | -57900% | 23,660 | 5,770 | -76% |
| Finance Charges | 6,380 | 8,510 | 8,140 | 6,240 | 7,440 | 17% | 19% | 14,610 | 13,680 | -6% |
| Other Income | 2,740 | 3,360 | 5,810 | 6,080 | 3,080 | 12% | -49% | 5,070 | 9,160 | 81% |
| Exceptional Items | - | - | - | - | - | | | - | - | |
| PBT | 6,120 | -2,230 | 6,650 | -170 | 1,420 | -77% | -935% | 14,120 | 1,250 | -91% |
| Total Tax | 2,840 | 1,980 | 4,860 | 1,050 | 5,050 | 78% | 381% | 6,250 | 6,100 | -2% |
| Core PAT (ex-impairment) | 3,280 | -4,210 | 1,790 | -1,220 | -3,630 | NM | NM | 7,870 | -4,850 | NM |
| ONGC - EPS contri (Rs) | 0.3 | -0.3 | 0.2 | -0.1 | -0.3 | NM | NM | 0.6 | -0.3 | NM |
| Crude Production (mmt) | 1.8 | 1.8 | 1.9 | 1.8 | 1.7 | -6% | -2% | 3.6 | 3.5 | -4% |
| Gas Production (bcm) | 0.7 | 0.8 | 0.8 | 0.7 | 0.6 | -14% | -13% | 1.4 | 1.3 | -9% |
| Crude Realization (USD/bbl) | 19.7 | 16.8 | 50.4 | 13.2 | 18.6 | -5% | 41% | 20.7 | 15.9 | -23% |
| Gas Realization (USD/mmbtu) | 1.8 | 1.1 | 1.2 | 1.9 | 1.6 | -14% | -20% | 2.0 | 1.7 | -13% |
| Total Production | 2.5 | 2.6 | 2.7 | 2.5 | 2.3 | -8% | -5% | 5.0 | 4.8 | -5% |

Source: Company, Emkay Research; Note: Adjusted PAT may not fully match that in the annual tables due to a different adjustment method in the Emkay detailed annual model

Concall Highlights

- ONGC's KG-DWN-98/2 crude oil/natural gas production was 28kbpd/3mmscmd in Q2FY26. Oil production was down due to natural decline, though the company is taking action to arrest the decline. Additional work is required to reach the 45kbpd peak; setting a timeline for this is not possible yet. In gas, the living quarters-compressor package is expected to be installed over Dec '25-Jan '26, after which in Q4FY26, output would ramp up and, by Jul-26, peak rate of 10mmscmd can be achieved.
- FY26 oil/gas production guidance is lowered to 19.8mmt/20bcm from 21/21.5 earlier, due to 98/2 spillover to FY27; however, by Q4FY26-end, green shoots in terms of the BP TSP deal (some production as well as earnings) will be seen, while production ramp up at Daman should also start (5mmscmd output in FY27). DSF should come by Q4FY27, with full impact of ~4mmscmd output by FY28. Guidance for FY27, including 98/2, is hence at 21/21.5 while in FY28, gas should reach 24bcm. Andaman and other deepwaters would also start contributing by then and beyond.
- The BP deal in Mumbai High could be extended to integrated WO and KG, and target cost optimization and efficiency, providing resilience to ONGC's earnings and output. While BP is currently utilizing existing facilities (green shoots from this by Jan-26), the major technical part is under works, and a full-fledged impact would be seen from Jan-27, with peak output likely by 2028-29. The company targets a 60% increase in oil production. The move from fixed fee to revenue sharing should also happen by 2027.
- Revenue from NWG was Rs33.5bn in H1FY26 (Rs6.51bn additional over APM), with 21% share in gas. Volume share was 13.4%, which should reach 14% soon. In 3-4 years or even earlier, NWG share should reach 30-35% due to Daman and DSF-II, as a natural decline is 7-8% and these assets should sustain for at least 3-4 years. The Daman project is ahead of schedule.
- ONGC targets Rs50bn of opex reduction over time, and has already taken steps by shifting logistics to Pipavav, chopper operations from Surat, using bigger vessels, reducing diesel used in rigs, and using grid power. Going ahead, in 2-3 years, green power, inhouse vessels, etc would result in further cost savings. Capex guidance is maintained at Rs300-350bnpa (mostly standalone E&P), though it excludes RE capex of ~Rs50bn, wherein it will set up 10GW by 2030.
- OPaL saw a breakdown in one equipment for 1 month; hence utilization was lower in Q2 although it is now back at >90% utilization and is expected to maintain this rate for H2FY26. At current prices, EBITDA should remain positive in coming quarters (Rs1.25bn). No additional capex or equity infusion is required, with no maintenance capex (mostly in opex). Debt is Rs251.88bn, though the management is working toward lowering the interest cost, from the current 8.5% to under 7.5%.
- The lifting of Mozambique force majeure has been agreed by partners, and a ballot would happen shortly, soon after which it would be finalized (in a few days). The government and regulator have agreed on the lifting, and no major formalities are pending. Once the force majeure is lifted, the consortium would be able to access financing options (debt). ONGC-OVL has infused USD6.6bn so far, including acquisition cost, while currently, future gross capex projection is USD16-17bn (16% OVL stake), which can though be revised. OVL's output has been affected by planned shutdowns. The Vietnam extension is for 16 years, but the facility has ceased operations from July as it is uneconomical now and needs drilling in the area.
- Increase in opex in Q2 was from raw material cost moving up by Rs3.46bn QoQ due to higher LNG price (Rs2.73bn) in the C2-C3 plant. DD&A was up YoY due to depletion from higher output (Rs2.21bn) at WO-16 and carrying value adjustment in KG 98/2 A&C fields and depreciation of Rs1.99bn from RoU asset addition like OSVs in WO, besides the extension of FPSO. Forex loss in Q2 stood at Rs10.45bn.
- This ONGC's standalone crude sales to production improved, while consolidated earnings lution were supported by HPCL's and MRPL's results in Q2FY26. Offshore fields have better margins than onshore, as the latter are mature and hence more expensive to operate.

 BP fee would be part of the opex.

Exhibit 4: Change in assumptions

| | FY26E | | | FY27E | | | FY28E | | |
|-------------------------------|----------|---------|----------|----------|---------|----------|----------|---------|----------|
| | Previous | Revised | Variance | Previous | Revised | Variance | Previous | Revised | Variance |
| Brent (USD/bbl) | 70.0 | 66.5 | -5% | 70.0 | 65.0 | -7% | 70.0 | 65.0 | -7% |
| USD/INR | 87.0 | 87.7 | 1% | 87.0 | 89.0 | 2% | 87.0 | 89.0 | 2% |
| Net Oil Realization (USD/bbl) | 67.4 | 64.2 | -5% | 67.8 | 62.8 | -7% | 68.0 | 63.0 | -7% |
| Gas Realization (Rs/scm) | 24.0 | 23.3 | -3% | 24.8 | 23.5 | -5% | 25.1 | 23.7 | -5% |
| Crude Oil Production (mmt) | 20.9 | 20.9 | 0% | 21.0 | 21.0 | 0% | 21.1 | 21.2 | 0% |
| Natural Gas Production (bcm) | 20.1 | 20.3 | 1% | 20.5 | 20.7 | 1% | 20.9 | 21.1 | 1% |

Source: Company, Emkay Research

Exhibit 5: Change in estimates

| (Rs bn) | | FY26E FY27E FY28E | | | | FY27E | | | |
|---------------|----------|-------------------|----------|----------|---------|----------|----------|---------|----------|
| | Previous | Revised | Variance | Previous | Revised | Variance | Previous | Revised | Variance |
| Revenue | 1,335 | 1,304 | -2% | 1,371 | 1,316 | -4% | 1,397 | 1,341 | -4% |
| EBITDA | 666 | 650 | -2% | 671 | 633 | -6% | 679 | 640 | -6% |
| EBITDA Margin | 49.9% | 49.8% | -9bps | 48.9% | 48.1% | -86bps | 48.6% | 47.7% | -87bps |
| PAT | 358 | 326 | -9% | 359 | 316 | -12% | 369 | 321 | -13% |
| EPS (Rs) | 28.5 | 25.9 | -9% | 28.6 | 25.1 | -12% | 29.3 | 25.5 | -13% |

Source: Company, Emkay Research

Exhibit 6: SOTP-based valuation - Sep-26E

| Components (Rs mn) | Basis | Sep-27E Equity Value | Value/share (Rs) | Comments |
|-----------------------------|-----------|-------------------------|------------------|------------------------|
| ONGC - Standalone (ex 98/2) | DCF | 2,743,622 | 218 | WACC/TG at 11%/-2.0% |
| OVL (ex Mozambique upside) | PE | - | - | 0x Sep-27 PE |
| Mozambique upside | | - | - | Assuming nil value |
| OPaL value | EV/EBITDA | (212,763) | (17) | 6.0x Sep-27E EV/EBITDA |
| Core business valuation | | 2,530,859 | 201 | |
| Value of investments | TP/CMP/BV | 994,474 | 79 | At 30% holdco discount |
| Target Price-Fair Value | | 3,525,333 | 280 | |

Source: Company, Emkay Research

| Exhibit 7: ONGC - | Standalone | DCF-based | valuation |
|-------------------|------------|------------------|-----------|
|-------------------|------------|------------------|-----------|

| Assumptions | | Standalone | Rs mn |
|-----------------------|-------|---------------------------------|-----------|
| Risk Free Rate | 7.0% | NPV Of FCF (Sep-27E to Sep-38E) | 2,037,835 |
| Risk Premium | 5.3% | Terminal Value | 1,488,963 |
| Beta | 0.8 | PV Of TV | 423,656 |
| Cost Of Equity | 11.0% | Total Value | 2,461,491 |
| Cost Of Debt | 9.0% | Less: Adj Net Debt (Sep-26E) | (282,132) |
| Post Tax Cost Of Debt | 6.7% | Equity Value | 2,743,622 |
| Average Debt:Equity | 0.0% | No Of Shares O/S (mn) | 12,580 |
| WACC | 11.0% | Fair Value of ONGC SA (Rs) | 218 |
| Terminal Growth Rate | -2.0% | | |

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions(team.emkay@whitemarquesolutior

Exhibit 8: Schedule and value of investments (Sep-26E Valuation)

| Listed | Туре | Basis of Valuation | TP/CMP (Rs) | Equity Value (Rs bn) | ONGC Stake | Pro-rata Value (Rs bn) | HoldCo Discount | Contri to SOTP (Rs bn) | Per Share Value (Rs) |
|--------------------------------|-------------|-----------------------|----------------|----------------------------|---------------|------------------------------|--------------------|------------------------------|-------------------------------|
| HPCL | Subsidiary | TP (Emkay) | 570 | 1,213 | 54.9% | 666 | 30% | 466 | 37.1 |
| PLNG | JV | TP (Emkay) | 360 | 540 | 12.5% | 68 | 30% | 47 | 3.8 |
| MRPL | Subsidiary | CMP | 170 | 298 | 71.6% | 213 | 30% | 149 | 11.9 |
| IOCL | Financial | TP (Emkay) | 190 | 2,683 | 14.2% | 381 | 30% | 267 | 21.2 |
| GAIL | Financial | TP (Emkay) | 210 | 1,381 | 4.8% | 67 | 30% | 47 | 3.7 |
| Total Listed | | | | | | 1,394 | | 976 | 77.6 |
| Unlisted | | | | | | | | | |
| ONGC Tripura Power Co (OTPC) | JV | BV | | | ~50% | 6 | 30% | 4 | 0.3 |
| OPaL+OTPC Warrants | | | | | | 19 | 30% | 13 | 1.0 |
| Petronet MHB Ltd (PMHB) | Subsidiary# | · BV | | | 29% | 2 | 30% | 1 | 0.1 |
| Total Unlisted | | | | | | 26 | | 18 | 1.5 |
| Grand Total Investments | | | | | | 1,421 | | 994 | 79 |

Source: Company, Emkay Research; Note: #HPCL has a 29% stake in P-MHB, which is, therefore, a subsidiary

| Exhibit 9: PER-based valuation | n | | | | | |
|--------------------------------|------|------|------|-------|-------|-------|
| | FY23 | FY24 | FY25 | FY26E | FY27E | FY28E |
| Consol EPS (Rs) | 36.4 | 42.2 | 30.7 | 33.8 | 36.1 | 37.5 |
| Implied Target P/E (x) | | | | | | 7.6 |
| Sep-27E TP (Rs) | | | | | | 280 |

Source: Company, Emkay Research

his report is intended for Team White Marque Solutions(team.emkay@whitemarquesolution'

ONGC: Standalone Financials and Valuations

| Profit & Loss | | | | | |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|
| Y/E March (Rs mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
| Revenue | 1,384,021 | 1,378,463 | 1,304,283 | 1,316,148 | 1,341,373 |
| Revenue growth (%) | (11.0) | (0.4) | (5.4) | 0.9 | 1.9 |
| EBITDA | 697,764 | 680,420 | 649,795 | 632,578 | 640,436 |
| EBITDA growth (%) | (8.8) | (2.5) | (4.5) | (2.6) | 1.2 |
| Depreciation & Amortization | 204,957 | 243,524 | 260,285 | 271,471 | 282,670 |
| EBIT | 492,807 | 436,896 | 389,510 | 361,107 | 357,766 |
| EBIT growth (%) | (17.4) | (11.3) | (10.8) | (7.3) | (0.9) |
| Other operating income | 6,280 | 4,853 | 5,096 | 5,351 | 5,618 |
| Other income | 107,355 | 104,794 | 89,993 | 102,921 | 110,521 |
| Financial expense | 40,813 | 46,040 | 43,585 | 41,229 | 39,052 |
| PBT | 559,349 | 495,650 | 435,917 | 422,799 | 429,235 |
| Extraordinary items | (29,187) | (28,052) | 0 | 0 | 0 |
| Taxes | 124,902 | 111,495 | 109,851 | 106,545 | 108,167 |
| Minority interest | - | - | - | - | - |
| Income from JV/Associates | - | - | - | - | - |
| Reported PAT | 405,260 | 356,103 | 326,066 | 316,254 | 321,068 |
| PAT growth (%) | 1.1 | (12.1) | (8.4) | (3.0) | 1.5 |
| Adjusted PAT | 427,571 | 377,467 | 326,066 | 316,254 | 321,068 |
| Diluted EPS (Rs) | 34.0 | 30.0 | 25.9 | 25.1 | 25.5 |
| Diluted EPS growth (%) | (11.5) | (11.7) | (13.6) | (3.0) | 1.5 |
| DPS (Rs) | 12.2 | 12.2 | 11.7 | 11.3 | 11.5 |
| Dividend payout (%) | 38.0 | 43.3 | 45.0 | 45.0 | 45.0 |
| EBITDA margin (%) | 50.4 | 49.4 | 49.8 | 48.1 | 47.7 |
| EBIT margin (%) | 35.6 | 31.7 | 29.9 | 27.4 | 26.7 |
| Effective tax rate (%) | 22.3 | 22.5 | 25.2 | 25.2 | 25.2 |
| NOPLAT (pre-IndAS) | 382,764 | 338,618 | 291,353 | 270,108 | 267,609 |
| Shares outstanding (mn) | 12,580 | 12,580 | 12,580 | 12,580 | 12,580 |

Source: Company, Emkay Research

| Cash flows | | | | | |
|------------------------------|-----------|-----------|-----------|-----------|-----------|
| Y/E March (Rs mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
| PBT (ex-other income) | 451,994 | 390,856 | 345,925 | 319,878 | 318,714 |
| Others (non-cash items) | 96,179 | 144,224 | 0 | 0 | 0 |
| Taxes paid | (118,682) | (130,627) | (120,794) | (117,707) | (119,552) |
| Change in NWC | 24,108 | 84,852 | 49,952 | 25,331 | 23,725 |
| Operating cash flow | 653,355 | 730,102 | 578,953 | 540,202 | 544,609 |
| Capital expenditure | (376,669) | (411,832) | (225,000) | (209,405) | (209,078) |
| Acquisition of business | (34) | (226,903) | (11,268) | (11,380) | (11,494) |
| Interest & dividend income | 70,976 | 80,895 | 89,993 | 102,921 | 110,521 |
| Investing cash flow | (342,537) | (613,001) | (150,617) | (122,249) | (114,480) |
| Equity raised/(repaid) | 0 | 0 | 0 | 0 | 0 |
| Debt raised/(repaid) | 2,091 | 38,620 | (128,470) | (100,000) | (100,000) |
| Payment of lease liabilities | (82,951) | (112,585) | 0 | 0 | 0 |
| Interest paid | (17,037) | (18,646) | (43,585) | (41,229) | (39,052) |
| Dividend paid (incl tax) | (128,949) | (169,847) | (146,730) | (142,314) | (144,481) |
| Others | 0 | 0 | 0 | 0 | 0 |
| Financing cash flow | (226,846) | (262,458) | (318,785) | (283,544) | (283,533) |
| Net chg in Cash | 83,973 | (145,357) | 109,552 | 134,409 | 146,597 |
| OCF | 653,355 | 730,102 | 578,953 | 540,202 | 544,609 |
| Adj. OCF (w/o NWC chg.) | 629,247 | 645,251 | 529,001 | 514,871 | 520,884 |
| FCFF | 276,686 | 318,271 | 353,953 | 330,797 | 335,531 |
| FCFE | 306,849 | 353,126 | 400,361 | 392,489 | 407,000 |
| OCF/EBITDA (%) | 93.6 | 107.3 | 89.1 | 85.4 | 85.0 |
| FCFE/PAT (%) | 75.7 | 99.2 | 122.8 | 124.1 | 126.8 |
| FCFF/NOPLAT (%) | 72.3 | 94.0 | 121.5 | 122.5 | 125.4 |

Source: Company, Emkay Research

| Balance Sheet | | | | | |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|
| Y/E March (Rs mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
| Share capital | 62,901 | 62,901 | 62,901 | 62,901 | 62,901 |
| Reserves & Surplus | 2,996,864 | 3,099,934 | 3,279,271 | 3,453,210 | 3,629,798 |
| Net worth | 3,059,765 | 3,162,836 | 3,342,172 | 3,516,112 | 3,692,699 |
| Minority interests | - | - | - | - | - |
| Non-current liab. & prov. | 247,088 | 232,614 | 221,671 | 210,509 | 199,125 |
| Total debt | 351,395 | 378,470 | 250,000 | 150,000 | 50,000 |
| Total liabilities & equity | 3,660,210 | 3,776,097 | 3,816,065 | 3,878,887 | 3,944,135 |
| Net tangible fixed assets | 1,788,766 | 1,899,209 | 1,858,918 | 1,791,796 | 1,713,097 |
| Net intangible assets | 2,458 | 2,458 | 2,458 | 2,458 | 2,458 |
| Net ROU assets | - | - | - | - | - |
| Capital WIP | 531,135 | 500,598 | 505,604 | 510,660 | 515,767 |
| Goodwill | - | - | - | - | - |
| Investments [JV/Associates] | 1,053,714 | 1,126,781 | 1,138,049 | 1,149,429 | 1,160,924 |
| Cash & equivalents | 302,288 | 154,956 | 264,508 | 398,917 | 545,514 |
| Current assets (ex-cash) | 355,128 | 374,659 | 354,497 | 357,722 | 364,578 |
| Current Liab. & Prov. | 799,999 | 740,430 | 770,415 | 799,165 | 829,943 |
| NWC (ex-cash) | (444,871) | (365,772) | (415,917) | (441,443) | (465,365) |
| Total assets | 3,660,210 | 3,776,097 | 3,816,065 | 3,878,887 | 3,944,135 |
| Net debt | 49,107 | 223,513 | (14,508) | (248,917) | (495,514) |
| Capital employed | 3,660,210 | 3,776,097 | 3,816,065 | 3,878,887 | 3,944,135 |
| Invested capital | 1,346,353 | 1,535,895 | 1,445,459 | 1,352,811 | 1,250,191 |
| BVPS (Rs) | 243.2 | 251.4 | 265.7 | 279.5 | 293.5 |
| Net Debt/Equity (x) | - | 0.1 | - | (0.1) | (0.1) |
| Net Debt/EBITDA (x) | 0.1 | 0.3 | - | (0.4) | (0.8) |
| Interest coverage (x) | 14.7 | 11.8 | 11.0 | 11.3 | 12.0 |
| RoCE (%) | 19.4 | 15.6 | 13.4 | 12.8 | 12.6 |

Source: Company, Emkay Research

| Valuations and key Ratios | | | | | |
|---------------------------|---------|--------|---------|---------|---------|
| Y/E March | FY24 | FY25 | FY26E | FY27E | FY28E |
| P/E (x) | 7.8 | 8.9 | 9.7 | 10.0 | 9.9 |
| P/CE(x) | 5.2 | 5.3 | 5.4 | 5.4 | 5.2 |
| P/B (x) | 1.0 | 1.0 | 0.9 | 0.9 | 0.9 |
| EV/Sales (x) | 2.3 | 2.5 | 2.4 | 2.2 | 2.0 |
| EV/EBITDA (x) | 4.6 | 5.0 | 4.8 | 4.6 | 4.2 |
| EV/EBIT(x) | 6.5 | 7.8 | 8.1 | 8.1 | 7.5 |
| EV/IC (x) | 2.4 | 2.2 | 2.2 | 2.2 | 2.1 |
| FCFF yield (%) | 8.6 | 9.4 | 11.2 | 11.4 | 12.6 |
| FCFE yield (%) | 9.7 | 11.2 | 12.7 | 12.4 | 12.9 |
| Dividend yield (%) | 4.9 | 4.9 | 4.6 | 4.5 | 4.6 |
| DuPont-RoE split | | | | | |
| Net profit margin (%) | 29.3 | 25.8 | 25.0 | 24.0 | 23.9 |
| Total asset turnover (x) | 0.4 | 0.4 | 0.3 | 0.3 | 0.3 |
| Assets/Equity (x) | 1.2 | 1.2 | 1.2 | 1.1 | 1.1 |
| RoE (%) | 14.3 | 11.4 | 10.0 | 9.2 | 8.9 |
| DuPont-RoIC | | | | | |
| NOPLAT margin (%) | 27.7 | 24.6 | 22.3 | 20.5 | 20.0 |
| IC turnover (x) | 1.2 | 1.0 | 0.9 | 0.9 | 1.0 |
| RoIC (%) | 32.3 | 23.5 | 19.5 | 19.3 | 20.6 |
| Operating metrics | | | | | |
| Core NWC days | (117.3) | (96.9) | (116.4) | (122.4) | (126.6) |
| Total NWC days | (117.3) | (96.9) | (116.4) | (122.4) | (126.6) |
| Fixed asset turnover | 0.5 | 0.4 | 0.3 | 0.3 | 0.3 |
| Opex-to-revenue (%) | 50.1 | 50.2 | 50.1 | 51.9 | 52.2 |

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team emkay@whitemarquesolution

RECOMMENDATION HISTORY - DETAILS

| Date | Closing Price (Rs) | TP (Rs) | Rating | Analyst |
|-----------|-----------------------|---------|--------|----------------|
| 26-Sep-25 | 238 | 280 | Buy | Sabri Hazarika |
| 18-Jun-25 | 250 | 280 | Buy | Sabri Hazarika |
| 23-May-25 | 244 | 280 | Buy | Sabri Hazarika |
| 04-Feb-25 | 254 | 310 | Buy | Sabri Hazarika |
| 15-Jan-25 | 258 | 330 | Buy | Sabri Hazarika |
| 12-Nov-24 | 256 | 330 | Buy | Sabri Hazarika |
| 18-Oct-24 | 283 | 360 | Buy | Sabri Hazarika |
| 12-Sep-24 | 294 | 360 | Buy | Sabri Hazarika |
| 06-Aug-24 | 306 | 360 | Buy | Sabri Hazarika |
| 21-May-24 | 280 | 320 | Buy | Sabri Hazarika |
| 12-Feb-24 | 258 | 300 | Buy | Sabri Hazarika |
| 24-Dec-23 | 204 | 250 | Buy | Sabri Hazarika |
| 30-Nov-23 | 195 | 235 | Buy | Sabri Hazarika |
| 15-Nov-23 | 200 | 235 | Buy | Sabri Hazarika |

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

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|---------|---|
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| ADD | 5-15% upside |
| REDUCE | 5% upside to 15% downside |
| SELL | >15% downside |

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